

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

**Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): November 3, 2017

OBALON THERAPEUTICS, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

001- 37897

**(Commission
File Number)**

20-1828101

**(IRS Employer
Identification No.)**

**5421 Avenida Encinas, Suite F
Carlsbad, California**

(Address of principal executive offices)

92008

(Zip Code)

(760) 795-6558

(Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter). Emerging growth company ☒

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☒

Item 2.02. Results of Operations and Financial Condition.

On November 3, 2017, Obalon Therapeutics, Inc. (the “Company”) reported its financial results for the quarter ended September 30, 2017. A copy of the press release issued by the Company is furnished as Exhibit 99.1 to this report.

The information furnished with Item 2.02 of this report, including Exhibit 99.1, is being furnished and shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference into any other filing under the Exchange Act or under the Securities Act of 1933, as amended, regardless of any general incorporation language in such filing.

Item 9.01. Financial Statements and Exhibits.**(d) Exhibits.**

Exhibit Number	Description
99.1	Press Release dated November 3, 2017.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

OBALON THERAPEUTICS, INC.

Date: November 3, 2017

By:

/s/ William Plovanic

William Plovanic

Chief Financial Officer

Obalon Announces Third Quarter 2017 Financial Results

SAN DIEGO, CA November 3, 2017 (GLOBE NEWSWIRE) -- Obalon Therapeutics, Inc. (NASDAQ:[OBLN](#)), a vertically integrated medical technology company with the first and only FDA-approved swallowable, gas-filled intragastric balloon system for the treatment of obesity, today announced its unaudited financial results as of and for the third quarter ended September 30, 2017.

Third Quarter 2017 highlights:

- Revenue grew 42% sequentially over Q2-17 to \$2.8 million
- Gross margin improved to 53%
- First sales to multi-store aesthetic national account
- Submitted PMA-Supplement for Obalon Navigation System
- Submitted PMA-Supplement for Obalon Touch Inflation Dispenser

The Company reported total revenues of \$2.8 million for the third quarter of 2017, compared to \$0.8 million for the third quarter of 2016. Net loss was reported at \$9.2 million compared to a net loss of \$5.3 million in the third quarter of 2016 and net loss per share for the quarter was \$0.55 as compared to net loss per share of \$5.46 in the third quarter of 2016.

Cost of goods sold was \$1.3 million during the three months ended September 30, 2017, up from \$0.6 million for the prior year period. Gross profit for the third quarter of 2017 was \$1.5 million, resulting in a gross margin of 53%, compared to a gross profit of \$0.1 million and gross margin of 17% for the third quarter of 2016.

Research and Development expense for the third quarter of 2017 totaled \$2.8 million, up from \$2.2 million in the third quarter of 2016, and Selling, General and Administrative expense increased to \$7.8 million for the third quarter of 2017, compared to \$2.4 million in the third quarter 2016. Selling, General and Administrative expenses in the third quarter 2017 included a one-time, non-cash charge of \$1.4 million for litigation settlement.

Operating loss for the third quarter of 2017 was \$9.1 million, compared to an operating loss of \$4.5 million for the third quarter of 2016.

As of September 30, 2017, cash, cash equivalents and short-term investments were \$53.4 million and debt was \$10.0 million.

Call Information

A conference call to discuss third quarter 2017 financial results is scheduled for today, November 3, 2017, at 8:30 AM Eastern Time (5:30 AM Pacific Time). Interested parties may access the conference call by dialing (844) 889-7791 (U.S.) or (661) 378-9934 (international) using passcode 5996758. Media and individuals will be in a listen-only mode. Participants are asked to dial in a few minutes prior to the call to register for the event. The conference call will also be webcast live at: <http://edge.media-server.com/m6/p/5238gynk>.

A replay of the call will be available through November 10, 2017, 10:30 AM EST by calling (855) 859-2056 (U.S.) or (404) 537-3406 (international), using passcode 5996758. An archive of the webcast will be available for twelve months following the event on the Obalon Therapeutics, Inc. website located at <http://investor.obalon.com> in the "News & Events" section.

About Obalon Therapeutics, Inc.

Obalon Therapeutics, Inc. (NASDAQ:OBLN) is a San Diego-based company focused on developing and commercializing novel technologies for weight loss. The Obalon management team has over 150 combined years of experience in developing and commercializing novel medical technologies with a track record of financial and clinical excellence. For more information, please visit www.obalon.com.

For Obalon Therapeutics, Inc.

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OBALON THERAPEUTICS, INC.
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS
(in thousands, except shares and per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
(Unaudited)				
Revenue:				
Revenue	\$ 2,787	\$ —	\$ 6,222	\$ —
Revenue, related party	—	773	—	2,621
Total revenue	2,787	773	6,222	2,621
Cost of revenue	1,314	644	3,127	1,938
Gross profit	1,473	129	3,095	683
Operating expenses:				
Research and development	2,798	2,169	7,958	7,267
Selling, general and administrative	7,813	2,412	19,606	5,387
Total operating expenses	10,611	4,581	27,564	12,654
Loss from operations	(9,138)	(4,452)	(24,469)	(11,971)
Interest expense, net	(21)	(135)	(110)	(425)
Loss from change in fair value of warrant liability	—	(669)	—	(550)
Other expense, net	(11)	(4)	(66)	(26)
Net loss	(9,170)	(5,260)	(24,645)	(12,972)
Other comprehensive income (loss)	15	1	(3)	5
Net loss and comprehensive loss	\$ (9,155)	\$ (5,259)	\$ (24,648)	\$ (12,967)
Net loss per share, basic and diluted	\$ (0.55)	\$ (5.46)	\$ (1.48)	\$ (18.36)
Weighted-average common shares outstanding, basic and diluted	16,747,791	963,724	16,649,447	706,688

OBALON THERAPEUTICS, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(in thousands, except shares and par value data)

	September 30, 2017	December 31, 2016
	(Unaudited)	
Assets		
Current assets:		
Cash and cash equivalents	\$ 12,083	\$ 72,975
Short-term investments	41,289	2,500
Accounts receivable, net	2,515	—
Accounts receivable, related party	—	515
Inventory	911	827
Other current assets	1,006	1,244
Total current assets	57,804	78,061
Property and equipment, net	1,274	717
Total assets	\$ 59,078	\$ 78,778
Liabilities and Stockholders' Equity		
Current liabilities:		
Accounts payable and accrued expenses	\$ 1,143	\$ 595
Accrued compensation	2,671	2,497
Accrued clinical expenses	140	101
Deferred revenue	193	121
Other current liabilities	1,477	1,278
Current portion of long-term loan	957	—
Total current liabilities	6,581	4,592
Deferred rent	26	—
Long-term loan, excluding current portion	8,955	9,881
Total long-term liabilities	8,981	9,881
Total liabilities	15,562	14,473
Commitments and contingencies		
Stockholders' equity:		
Common stock, \$0.001 par value; 300,000,000 shares authorized as of September 30, 2017 and December 31, 2016; 17,372,214 and 16,773,205 shares issued and outstanding as of September 30, 2017 and December 31, 2016, respectively	17	17
Additional paid-in capital	144,757	140,898
Accumulated other comprehensive loss	(4)	(1)
Accumulated deficit	(101,254)	(76,609)
Total stockholders' equity	43,516	64,305
Total liabilities and stockholders' equity	\$ 59,078	\$ 78,778

OBALON THERAPEUTICS, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(in thousands)

	Nine Months Ended September 30,	
	2017	2016
	(Unaudited)	
Operating activities:		
Net loss	\$ (24,645)	\$ (12,972)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	221	142
Stock-based compensation	2,102	200
Fair value of stock issued for legal settlement	1,398	—
Loss on disposal of fixed assets	—	13
Change in fair value of warrant liability	—	550
Amortization of investment premium, net	24	96
Amortization of debt discount	31	60
Change in operating assets and liabilities:		
Accounts receivable, net	(2,515)	—
Accounts receivable from related party	515	121
Inventory	(84)	(75)
Other current assets	240	(2,597)
Accounts payable and accrued expenses	534	519
Accrued compensation	174	(566)
Accrued clinical expenses	39	(774)
Deferred revenue	72	—
Other current and long term liabilities	467	1,690
Net cash used in operating activities	(21,427)	(13,593)
Investing activities:		
Purchases of short-term investments	(80,317)	(18,897)
Maturities of short-term investments	41,500	16,150
Purchase of property and equipment	(904)	(259)
Net cash used in investing activities	(39,721)	(3,006)
Financing activities:		
Issuance of preferred stock for cash, net of offering costs	—	14,517
Fees paid in connection with loan amendment	—	(15)
Proceeds from stock issued under employee stock purchase plan	210	—
Proceeds from sale of common stock upon exercise of stock options	46	1,065
Net cash provided by financing activities	256	15,567
Net decrease in cash and cash equivalents	(60,892)	(1,032)
Cash and cash equivalents at beginning of period	72,975	3,356
Cash and cash equivalents at end of period	\$ 12,083	\$ 2,324
Supplemental cash flow information:		
Interest paid	\$ 416	\$ 405
Conversion of customer deposit from related party to preferred stock	\$ —	\$ 1,283
Property and equipment in accounts payable	\$ 126	\$ —

